



Total AC
Lane
hours:
6342

September 2025 Report

Aquatics Center Instructional Programming		Lane Hours	\$	Number of Participants	Unique particip
Contract Classes					
	Naomi's Hiit Water Aerobics	128	\$ 7,144.00	508	96
	Swim With Me	16	\$ 2,222.00	5	5
Swim Lessons					
	Group	56	\$ 900.00	5	5
	Semi-Private and Private	64	\$ 1,430.00	3	3
Totals			\$ 11,696.00	521	

Aquatics Center Public Drop In Programming			\$	Number of Customer Lane Uses	
Public Swim					
	Reservations	5444	\$ 13,364.00	6512	893
	Lap Swim Drop in	478	\$ 624.00	265	55
	Recreation Swim	156	\$ 2,128.00	482	151
Totals			\$ 16,116.00	7259	

Hilltop Pool Programming			\$	Number of Customer Uses	
Public Swim					
	Resident rec swim		\$ -	6	6
	Non Resident Rec swim		\$ 146.00	24	24
Swim Lessons					
	Group		\$ -	0	0
	Semi-Private and Private		\$ -	0	0
Totals			\$ 146.00	30	

Annual Membership Sales at the Aquatics Center			\$	Memberships sold	
Wiseburn Rec IDs	Adult ID		\$ 45.00	2	2
Wiseburn Rec IDs	Senior ID		\$ 35.00	7	7
Wiseburn Rec IDs	Youth ID		\$ 20.00	2	2
Wiseburn Rec IDs	Infant ID		\$ 5.00	1	1
Totals			\$ 105.00	12	

El Segundo Rec IDs	Adult ID		\$ 165.00	11	11
El Segundo Rec IDs	Senior ID		\$ 50.00	10	10
El Segundo Rec IDs	Youth ID		\$ 10.00	1	1
El Segundo Rec IDs	Infant ID		\$ -	0	0
Totals			\$ 225.00	22	

Membership Sales			\$	Passes Purchased to use towards Lane Rentals	
El Segundo Resident Punch Passes					
	10 Punch Pass		\$ 399.00	11	11
	20 Punch Pass		\$ 331.00	4	4
	30 Punch Pass		\$ 957.00	12	12
El Segundo Resident Membership Passes					
	Annual		\$ 900.00	3	3
Wiseburn Resident Punch Passes					
	10 Punch Pass		\$ 152.00	5	5
	20 Punch Pass		\$ 50.00	1	1
	30 Punch Pass		\$ 506.00	7	7
Wiseburn Resident Membership Passes					
	Annual		\$ 900.00	3	3
Non-Resident Punch Passes					
	10 Punch Pass		\$ 1,426.00	27	27
	20 Punch Pass		\$ 1,124.00	12	12
	30 Punch Pass		\$ 6,414.00	48	48
Non-Resident Membership Passes					
	Annual		\$ 5,075.00	10	10
Totals			\$ 18,234.00	143	

Aquatics Center Permit Groups		Lane Hours	\$	Estimated Participants (4 to 5 per lane)
Beach Cities Alpha		1312.00	\$ 23,616.00	5248
SCAQ		393.50	\$ 7,083.00	1574
South Bay United		624.00	\$ 6,115.20	1872
Tower 26		83.50	\$ 1,503.00	250.5
Trojan		180.00	\$ 1,764.00	360
Coastal		60.00	\$ 558.00	120
Totals		2653.00	\$ 40,639.20	9424.50

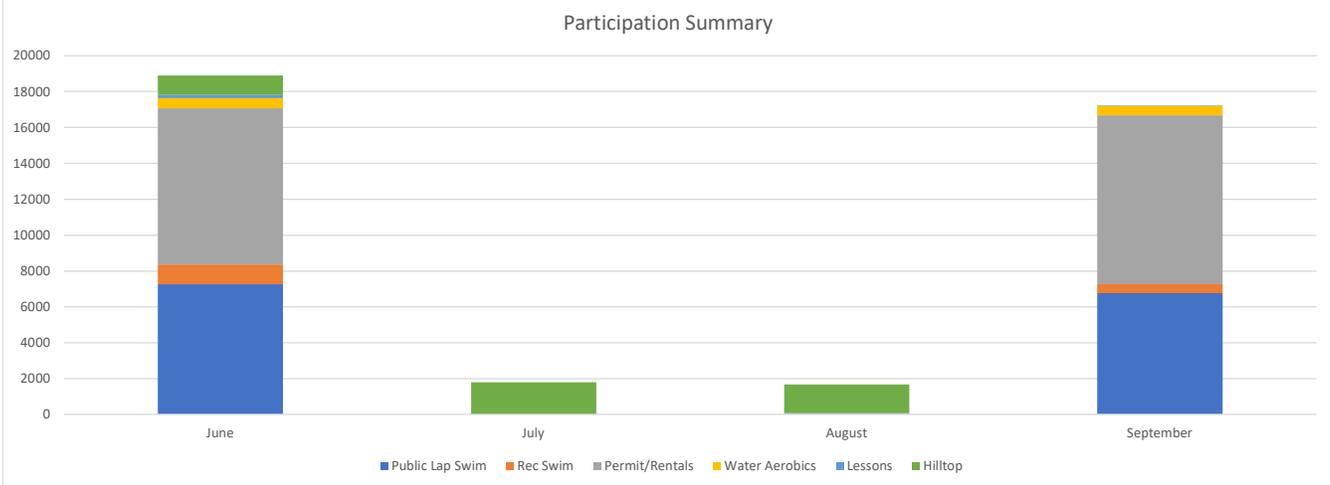
Events + Special Programming			\$	Number of Participants
Naomi's Special HIIT Water Aerobics	9/28/2025		\$ 488.00	37
Totals			\$ 488.00	37

Total Revenue		Estimated Amount of Visitors in September	
TOTAL \$ 87,649.20		17448.50	

AQUATICS CENTER June-September Summary

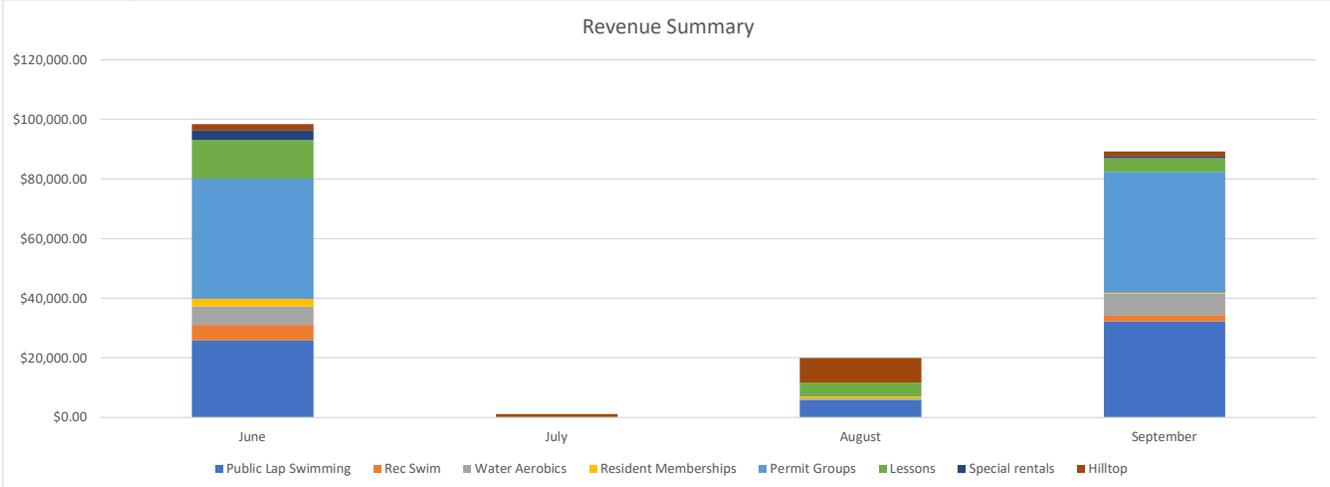
Monthly Statistics	June		July		August		September	
	Revenue	Participation	Revenue	Participation	Revenue	Participation	Revenue	Participation
Water Aerobics	\$ 6,198.00	561	\$ -	0	\$ 416.00	38	\$ 7,144.00	508
Lesson Programming	\$ 12,980.00	180	\$ -	0	\$ 4,632.30	54	\$ 4,552.00	13
Lap Swimming	\$ 25,947.00	7255	\$ -	0	\$ 5,908.00	0	\$ 32,222.00	6777
Family/Rec Swim	\$ 5,065.00	1095	\$ -	0	\$ -	0	\$ 2,128.00	482
Annual Membership Sales	\$ 2,580.00	217	\$ 40.00	4	\$ 765.00	63	\$ 330.00	34
Rentals/Permit Groups	\$ 40,370.90	8728.25	\$ -	0	\$ -	0	\$ 40,639.20	9424.5
Special Events/Rentals	\$ 3,210.00	16	\$ -	0	\$ -	0	\$ 488.00	37
Hilltop	\$ 2,089.00	1,076.00	\$ 8,267.50	1,794.00	\$ 3,971.00	1,576.00	\$ 146.00	30.00
	\$98,439.90	19,128	\$8,307.50	1,798	\$15,692.30	1,731	\$87,649.20	17,306

Participation Summary



Total Participation June-September 39,963

Revenue Summary



Total Revenue June-September \$210,088.90



Total AC
Lane
hours:
6370

October 2025 Report

Aquatics Center Instructional Programming		Lane Hours	\$	Number of Participants	Unique participants
Contract Classes					
	Naomi's Hiit Water Aerobics	184	\$ 7,006.00	570	85
	Swim With Me	8	\$ 2,424.00	5	5
Swim Lessons					
	Group	96	\$ 5,625.00	85	85
	Semi-Private and Private	24	\$ 1,490.00	6	6
Totals			\$ 16,545.00	666	

Aquatics Center Public Drop In Programming			\$	Number of Customer Lane Uses	
Public Swim					
	Reservations	5358	\$ 11,204.00	6775	822
	Lap Swim Drop in	516	\$ 557.00	284	113
	Recreation Swim	184	\$ 1,045.00	274	92
Totals			\$ 12,806.00	7333	

Annual Membership Sales at the Aquatics Center			\$	Memberships sold	
Wiseburn Rec IDs	Adult ID		\$ 135.00	9	
Wiseburn Rec IDs	Senior ID		\$ 15.00	3	
Wiseburn Rec IDs	Youth ID		\$ 30.00	4	
Wiseburn Rec IDs	Infant ID		\$ -	0	
Totals			\$ 180.00	16	

El Segundo Rec IDs	Adult ID		\$ 210.00	14	
El Segundo Rec IDs	Senior ID		\$ 25.00	5	
El Segundo Rec IDs	Youth ID		\$ 40.00	4	
El Segundo Rec IDs	Infant ID		\$ 5.00	1	
Totals			\$ 280.00	24	

Membership Sales			\$	Passes Purchased to use towards Lane Rentals	
El Segundo Resident Punch Passes					
	10 Punch Pass		\$ 169.00	7	
	20 Punch Pass		\$ 264.00	4	
	30 Punch Pass		\$ 676.00	8	
El Segundo Resident Membership Passes					
	Annual		\$ 2,800.00	6	
Wiseburn Resident Punch Passes					
	10 Punch Pass		\$ 115.00	3	
	20 Punch Pass		\$ 100.00	2	
	30 Punch Pass		\$ 281.00	4	
Wiseburn Resident Membership Passes					
	Annual		\$ 800.00	2	
Non-Resident Punch Passes					
	10 Punch Pass		\$ 996.00	18	
	20 Punch Pass		\$ 632.00	6	
	30 Punch Pass		\$ 3,681.00	27	
Non-Resident Membership Passes					
	Annual		\$ 3,200.00	6	
Totals			\$ 13,714.00	93	

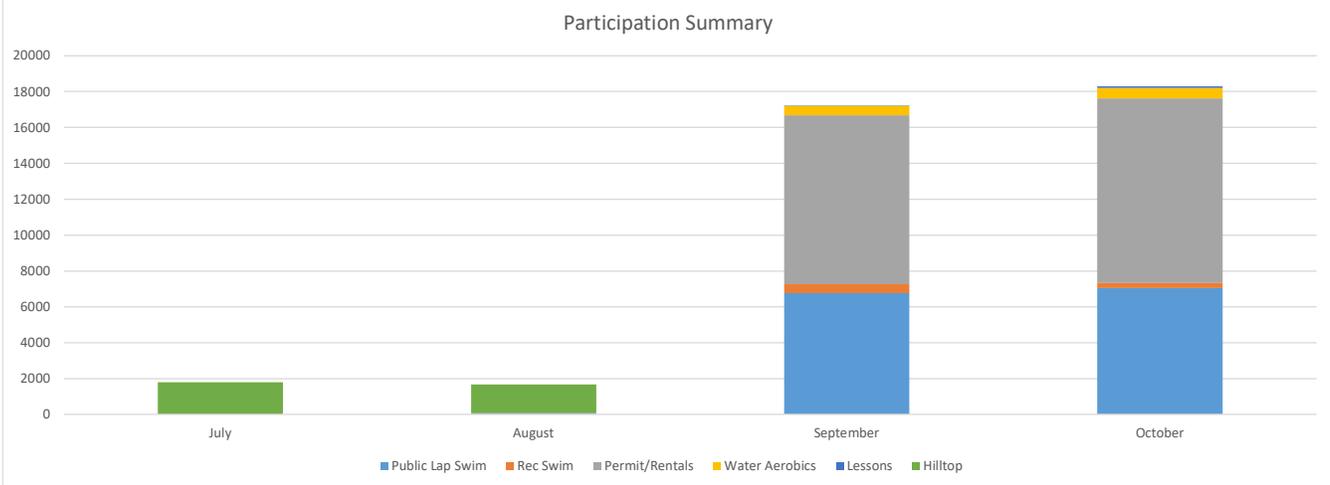
Aquatics Center Permit Groups		Lane Hours	\$	Estimated Participants (4 to 5 per lane)
Beach Cities Alpha		1339.00	\$ 23,406.00	5356
SCAQ		438.50	\$ 7,893.00	1754
South Bay United		691.00	\$ 6,771.80	2073
Tower 26		111.00	\$ 1,998.00	333
Trojan		270.00	\$ 2,646.00	540
Coastal		120.00	\$ 1,176.00	240
Totals			\$ 43,890.80	10296.00

Events + Special Programming			\$	Number of Participants
Pumpkin Poolooza	10/18/2025		\$ 2,076.00	190
Totals			\$ 2,076.00	190

TOTAL		\$ 89,491.80	Estimated Amount of Visitors in October	18618.00
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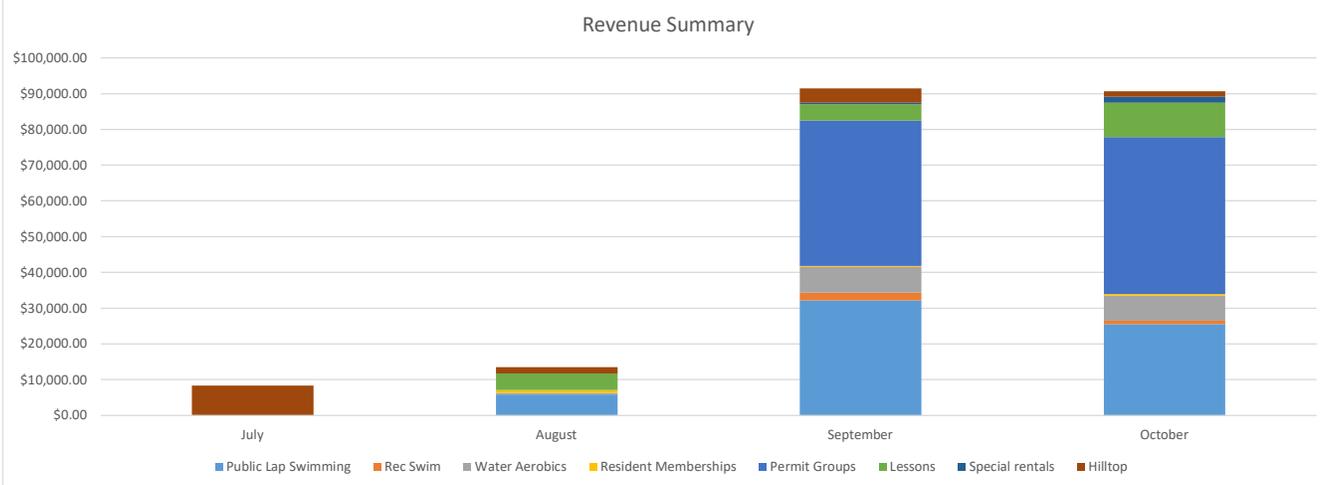
Monthly Statistics	July		August		September		October	
	Revenue	Participation	Revenue	Participation	Revenue	Participation	Revenue	Participation
Water Aerobics	\$ -	0	\$ 416.00	38	\$ 7,144.00	508	\$ 7,006.00	570
Lesson Programming	\$ -	0	\$ 4,632.30	54	\$ 4,552.00	13	\$ 9,539.00	96
Lap Swimming	\$ -	0	\$ 5,908.00	0	\$ 32,222.00	6777	\$ 25,475.00	7059
Family/Rec Swim	\$ -	0	\$ -	0	\$ 2,128.00	482	\$ 1,045.00	274
Annual Membership Sales	\$ 40.00	4	\$ 765.00	63	\$ 330.00	34	\$ 460.00	40
Rentals/Permit Groups	\$ -	0	\$ -	0	\$ 40,639.20	9424.5	\$ 43,890.80	10296
Special Events/Rentals	\$ -	0	\$ -	0	\$ 488.00	37	\$ 1,701.00	190
Hilltop	\$ 8,267.50	1,794.00	\$ 3,971.00	1,576.00	\$ 146.00	30.00	\$ -	-
	\$8,307.50	1,798	\$15,692.30	1,731	\$87,649.20	17,306	\$89,116.80	18,525

Participation Summary



Total Participation July-October 39,360

Revenue Summary



Total Revenue July-October \$200,765.80

*Hilltop expenses do not include electricity, natural gas, and water & sewer

FY 2025-2026 July Profit and Loss Summary						
Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$0	\$0	\$0	\$0	\$0	\$0
Instructional Programming	\$0	\$0	\$0	\$0	\$0	\$0
Drop-In Programming	\$0	\$0	\$8,268	\$0	\$8,268	\$8,268
Other Revenue	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Revenue	\$0	\$0	\$8,268	\$0	\$8,268	\$8,268
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$117,505)	(\$3,931)	(\$8,924)	(\$24,039)	(\$154,399)	(\$132,545)
Supplies & Services	(\$30,034)	\$0	(\$1,539)	\$0	(\$31,573)	(\$13,950)
Public Works	<u>(\$13,713)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$13,713)</u>	<u>(\$31,841)</u>
Total Expense	(\$161,252)	(\$3,931)	(\$10,463)	(\$24,039)	(\$199,685)	(\$178,336)
Net Income	(\$161,252)	(\$3,931)	(\$2,195)	(\$24,039)	(\$191,418)	(\$170,069)
Cost Recovery	0%	0%	79%	0%	4%	5%
Lane Hours	0	0	NA	NA	0	0
Revenue / Lane Hour	NA	NA	NA	NA	\$0.00	NA
Cost / Lane Hour	NA	NA	NA	NA	\$0.00	NA
Net Income / Lane Hour	NA	NA	NA	NA	\$0.00	NA

FY 2025-2026 August Profit and Loss Summary						
Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$0	\$0	\$0	\$0	\$0	\$0
Instructional Programming	\$5,048	\$0	\$0	\$0	\$5,048	\$5,048
Drop-In Programming	\$5,908	\$0	\$3,971	\$0	\$9,879	\$9,879
Other Revenue	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Revenue	\$10,956	\$0	\$3,971	\$0	\$14,927	\$14,927
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$12,911)	(\$424)	(\$12,613)	(\$8,022)	(\$33,970)	(\$132,545)
Supplies & Services	(\$673)	\$0	\$0	\$0	(\$673)	(\$13,950)
Public Works	<u>(\$11,663)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$11,663)</u>	<u>(\$31,841)</u>
Total Expense	(\$25,247)	(\$424)	(\$12,613)	(\$8,022)	(\$46,306)	(\$178,336)
Net Income	(\$14,291)	(\$424)	(\$8,642)	(\$8,022)	(\$31,379)	(\$163,409)
Cost Recovery	43%	0%	31%	0%	32%	8%
Lane Hours	0	0	NA	NA	0	0
Revenue / Lane Hour	NA	NA	NA	NA	\$0.00	NA
Cost / Lane Hour	NA	NA	NA	NA	\$0.00	NA
Net Income / Lane Hour	NA	NA	NA	NA	\$0.00	NA

*Hilltop expenses do not include electricity, natural gas, and water & sewer

FY 2025-2026 September Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$51,913	\$0	\$0	\$0	\$51,913	\$51,733
Instructional Programming	\$11,696	\$0	\$0	\$0	\$11,696	\$18,182
Drop-In Programming	\$34,350	\$0	\$138	\$0	\$34,488	\$29,429
Other Revenue	<u>\$488</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$488</u>	<u>\$0</u>
Total Revenue	\$98,447	\$0	\$138	\$0	\$98,585	\$99,343
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$24,371)	(\$1,708)	(\$45,086)	(\$27,194)	(\$98,359)	(\$111,575)
Supplies & Services	(\$6,754)	(\$94)	(\$764)	\$0	(\$7,612)	(\$12,478)
Public Works	<u>(\$17,095)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$17,095)</u>	<u>(\$29,592)</u>
Total Expense	(\$48,220)	(\$1,802)	(\$45,850)	(\$27,194)	(\$123,066)	(\$153,645)
Net Income	\$50,227	(\$1,802)	(\$45,712)	(\$27,194)	(\$24,481)	(\$54,301)
Cost Recovery	204%	0%	0%	0%	80%	65%
Lane Hours	9655	0	NA	NA	9655	8741
Revenue / Lane Hour	\$10.20	NA	NA	NA	\$10.20	\$11.35
Cost / Lane Hour	(\$4.99)	NA	NA	NA	(\$4.99)	(\$14.21)
Net Income / Lane Hour	\$5.20	NA	NA	NA	\$5.20	(\$2.86)

FY 2025-2026 October Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted
Permit Group	\$55,674	\$0	\$0	\$0	\$55,674	\$54,954
Instructional Programming	\$16,545	\$0	\$0	\$0	\$16,545	\$18,182
Drop-In Programming	\$26,520	\$0	\$0	\$0	\$26,520	\$29,291
Other Revenue	<u>\$2,076</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$2,076</u>	<u>\$0</u>
Total Revenue	\$100,815	\$0	\$0	\$0	\$100,815	\$102,427
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total
Employee-Related	(\$56,902)	(\$1,173)	\$0	(\$19,103)	(\$77,178)	(\$111,575)
Supplies & Services	(\$3,161)	(\$94)	\$0	\$0	(\$3,255)	(\$12,478)
Public Works	<u>(\$22,747)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$22,747)</u>	<u>(\$29,592)</u>
Total Expense	(\$82,810)	(\$1,267)	\$0	(\$19,103)	(\$103,180)	(\$153,645)
Net Income	\$18,006	(\$1,267)	\$0	(\$19,103)	(\$2,365)	(\$51,218)
Cost Recovery	122%	0%	NA	0%	98%	67%
Lane Hours	10029.5	0	NA	NA	10029.5	9085.5
Revenue / Lane Hour	\$10.05	NA	NA	NA	\$10.05	\$11.27
Cost / Lane Hour	(\$8.26)	NA	NA	NA	(\$8.26)	(\$13.67)
Net Income / Lane Hour	\$1.80	NA	NA	NA	\$1.80	(\$2.40)