



Total AC  
Lane  
hours:  
6117

## December 2025 Report

| Aquatics Center Instructional Programming |                             | Lane Hours | \$                 | Number of Participants | Unique participants |
|---|-----------------------------|------------|--------------------|------------------------|---------------------|
| Contract Classes                          |                             |            |                    |                        |                     |
|   | Naomi's Hiit Water Aerobics | 164        | \$ 5,474.00        | 440                    | 71                  |
|   | Swim With Me                | 10         | \$ 422.00          | 1                      |                     |
|   | Fluid Movement              | 20         | \$ 212.50          | 1                      |                     |
| Swim Lessons                              |                             |            |                    |                        |                     |
|   | Group                       | 48         | \$ 360.00          | 5                      |                     |
|   | Semi-Private and Private    |            | \$ -               |                        |                     |
| <b>Totals</b>                             |                             |            | <b>\$ 6,468.50</b> | <b>447</b>             |                     |

| Aquatics Center Public Drop In Programming |                  |      | \$                  | Number of Customer Lane Uses |     |
|--|------------------|------|---------------------|------------------------------|-----|
| Public Swim                                |                  |      |                     |                              |     |
|  | Reservations     | 5207 | \$ 10,907.00        | 6250                         | 839 |
|  | Lap Swim Drop in | 476  | \$ 897.00           | 284                          | 130 |
|  | Recreation Swim  | 192  | \$ 434.00           | 114                          | 32  |
| <b>Totals</b>                              |                  |      | <b>\$ 12,238.00</b> | <b>6648</b>                  |     |

| Annual Membership Sales at the Aquatics Center |           |  | \$               | Memberships sold |  |
|--|-----------|--|------------------|------------------|--|
| Wiseburn Rec IDs                               | Adult ID  |  | \$ 135.00        | 9                |  |
| Wiseburn Rec IDs                               | Senior ID |  | \$ 15.00         | 3                |  |
| Wiseburn Rec IDs                               | Youth ID  |  | \$ 40.00         | 4                |  |
| Wiseburn Rec IDs                               | Infant ID |  | \$ -             |                  |  |
| <b>Totals</b>                                  |           |  | <b>\$ 190.00</b> | <b>16</b>        |  |

|                    |           |  |                  |           |  |
|--------------------|-----------|--|------------------|-----------|--|
| El Segundo Rec IDs | Adult ID  |  | \$ 210.00        | 14        |  |
| El Segundo Rec IDs | Senior ID |  | \$ 25.00         | 5         |  |
| El Segundo Rec IDs | Youth ID  |  | \$ 40.00         | 4         |  |
| El Segundo Rec IDs | Infant ID |  | \$ 5.00          | 1         |  |
| <b>Totals</b>      |           |  | <b>\$ 280.00</b> | <b>24</b> |  |

| Membership Sales                      |               |  | \$                  | Passes Purchased to use towards Lane Rentals |  |
|---------------------------------------|---------------|--|---------------------|--|--|
| El Segundo Resident Punch Passes      |               |  |                     |  |  |
|                                       | 10 Punch Pass |  | \$ 132.00           | 3  |  |
|                                       | 20 Punch Pass |  | \$ -                |  |  |
|                                       | 30 Punch Pass |  | \$ 675.00           | 9  |  |
| El Segundo Resident Membership Passes |               |  |                     |  |  |
|                                       | Annual        |  | \$ 1,100.00         | 3  |  |
| Wiseburn Resident Punch Passes        |               |  |                     |  |  |
|                                       | 10 Punch Pass |  | \$ 27.00            | 1  |  |
|                                       | 20 Punch Pass |  | \$ 195.00           | 2  |  |
|                                       | 30 Punch Pass |  | \$ 451.00           | 5  |  |
| Wiseburn Resident Membership Passes   |               |  |                     |  |  |
|                                       | Annual        |  | \$ -                |  |  |
| Non-Resident Punch Passes             |               |  |                     |  |  |
|                                       | 10 Punch Pass |  | \$ 1,297.00         | 26   |  |
|                                       | 20 Punch Pass |  | \$ 1,112.00         | 11   |  |
|                                       | 30 Punch Pass |  | \$ 4,855.00         | 35   |  |
| Non-Resident Membership Passes        |               |  |                     |  |  |
|                                       | Annual        |  | \$ 1,700.00         | 3  |  |
| <b>Totals</b>                         |               |  | <b>\$ 11,544.00</b> | <b>98</b>                                    |  |

| Aquatics Center Permit Groups |  | Lane Hours     | \$                  | Estimated Participants (4 to 5 per lane) |  |
|-------------------------------|--|----------------|---------------------|--|--|
| Beach Cities Alpha            |  | 1430.00        | \$ 21,252.00        | 5720                                     |  |
| SCAQ                          |  | 426.00         | \$ 7,488.00         | 1704                                     |  |
| South Bay United              |  | 464.00         | \$ 4,547.20         | 1392                                     |  |
| Tower 26                      |  | 107.25         | \$ 1,930.50         | 321.75                                   |  |
| Trojan                        |  | 255.00         | \$ 2,499.00         | 510                                      |  |
| Coastal                       |  | 60.00          | \$ 588.00           | 120                                      |  |
| <b>Totals</b>                 |  | <b>2742.25</b> | <b>\$ 38,304.70</b> | <b>9767.75</b>                           |  |

| Events + Special Programming |             |      | \$                 | Number of Participants |  |
|------------------------------|-------------|------|--------------------|------------------------|--|
| US COAST GUARD               | 12/15/2025  | 4.00 | \$ 216.00          | 10                     |  |
| Lifeguard Course             | 12/27-12/28 |      | \$ 4,387.00        | 20                     |  |
| <b>Totals</b>                |             |      | <b>\$ 4,603.00</b> | <b>30</b>              |  |

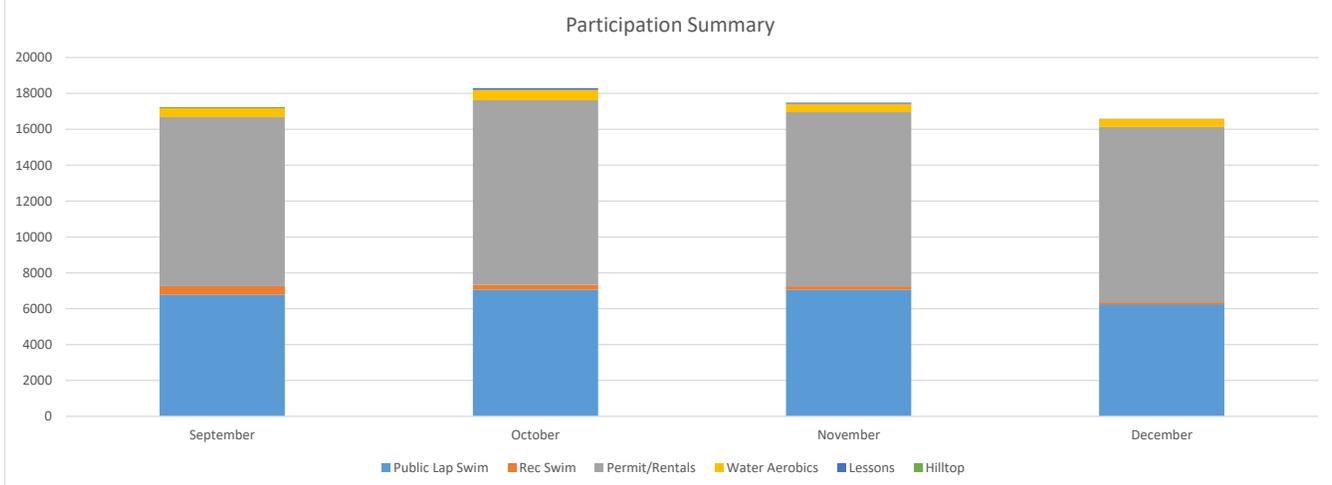
|                           |  |   |  |
|---------------------------|--|---|--|
| <b>Total Revenue</b>      |  | <b>Estimated Amount of Visitors in December</b> |  |
| <b>TOTAL \$ 73,628.20</b> |  | <b>17030.75</b>                                 |  |



## AQUATICS September-December

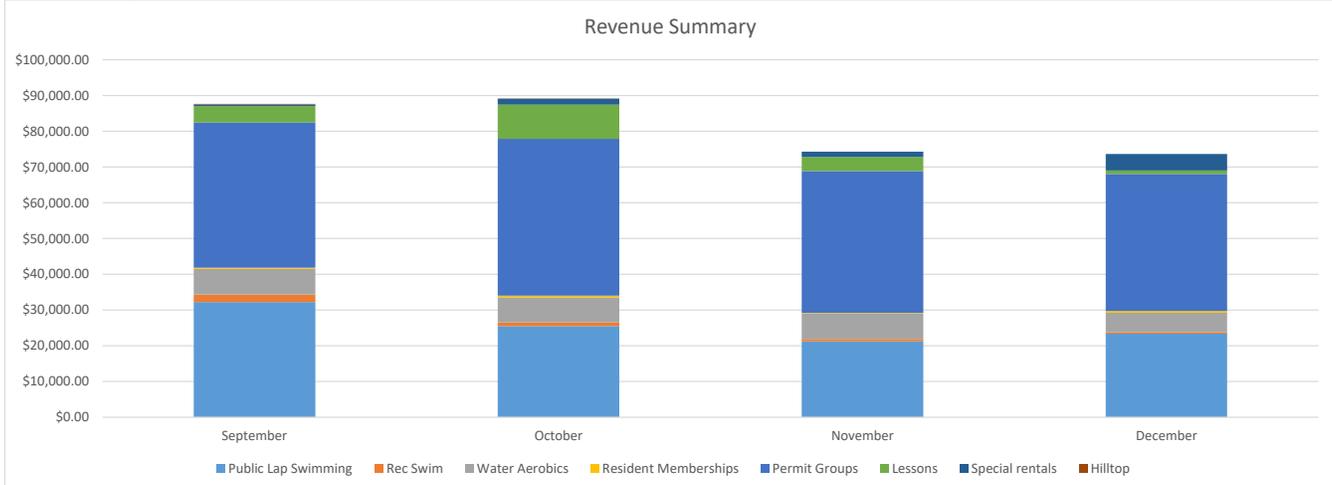
| Monthly Statistics      | September          |               | October            |               | November           |               | December           |               |
|-------------------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|
|                         | Revenue            | Participation | Revenue            | Participation | Revenue            | Participation | Revenue            | Participation |
| Water Aerobics          | \$ 7,144.00        | 508           | \$ 7,006.00        | 570           | \$ 7,072.00        | 469           | \$ 5,474.00        | 440           |
| Lesson Programming      | \$ 4,552.00        | 13            | \$ 9,539.00        | 96            | \$ 3,947.75        | 59            | \$ 994.50          | 7             |
| Lap Swimming            | \$ 32,222.00       | 6777          | \$ 25,475.00       | 7059          | \$ 21,232.00       | 7059          | \$ 23,348.00       | 6250          |
| Family/Rec Swim         | \$ 2,128.00        | 482           | \$ 1,045.00        | 274           | \$ 684.00          | 191           | \$ 434.00          | 114           |
| Annual Membership Sales | \$ 330.00          | 34            | \$ 460.00          | 40            | \$ 210.00          | 23            | \$ 470.00          | 40            |
| Rentals/Permit Groups   | \$ 40,639.20       | 9424.5        | \$ 43,890.80       | 10296         | \$ 39,680.00       | 9701.5        | \$ 38,304.70       | 9767.75       |
| Special Events/Rentals  | \$ 488.00          | 37            | \$ 1,701.00        | 190           | \$ 1,440.00        | 60            | \$ 4,603.00        | 10            |
| Hilltop                 | \$ 146.00          | 30.00         | \$ -               | -             | \$ -               | -             | \$ -               | -             |
|                         | <b>\$87,649.20</b> | <b>17,306</b> | <b>\$89,116.80</b> | <b>18,525</b> | <b>\$74,265.75</b> | <b>17,563</b> | <b>\$73,628.20</b> | <b>16,629</b> |

### Participation Summary



**Total Participation September-December 70,022**

### Revenue Summary



**Total Revenue September-December \$324,659.95**

## FY 2025-2026 December Profit and Loss Summary

| Revenue                   | ESAC              | Plunge     | Hilltop    | Admin      | Total Actuals     | Forecasted        | Variance      |
|---------------------------|-------------------|------------|------------|------------|-------------------|-------------------|---------------|
| Permit Group              | \$48,565          | \$0        | \$0        | \$0        | \$48,565          | \$55,650          | (\$7,085.67)  |
| Instructional Programming | \$6,469           | \$0        | \$0        | \$0        | \$6,469           | \$18,182          | (\$11,713.14) |
| Drop-In Programming       | \$23,782          | \$0        | \$0        | \$0        | \$23,782          | \$29,291          | (\$5,509.03)  |
| Other Revenue             | <u>\$4,603</u>    | <u>\$0</u> | <u>\$0</u> | <u>\$0</u> | <u>\$4,603</u>    | <u>\$0</u>        | \$4,603.00    |
| Total Revenue             | \$83,418          | \$0        | \$0        | \$0        | \$83,418          | \$103,123         | (\$19,704.84) |
|                           |                   |            |            |            |                   |                   | \$0.00        |
| Expense                   | ESAC              | Plunge     | Hilltop    | Admin      | Total             | Total             |               |
| Employee-Related          | (\$71,338)        | (\$2,966)  | \$0        | (\$21,007) | (\$95,312)        | (\$111,575)       | \$16,262.85   |
| Supplies & Services       | (\$14,479)        | \$0        | \$0        | \$0        | (\$14,479)        | (\$12,478)        | (\$2,000.24)  |
| Public Works              | <u>(\$32,579)</u> | <u>\$0</u> | <u>\$0</u> | <u>\$0</u> | <u>(\$32,579)</u> | <u>(\$29,592)</u> | (\$2,987.32)  |
| Total Expense             | (\$118,396)       | (\$2,966)  | \$0        | (\$21,007) | (\$142,369)       | (\$153,645)       | \$11,275.30   |
| Net Income                | (\$34,977)        | (\$2,966)  | \$0        | (\$21,007) | (\$58,951)        | (\$50,522)        | (\$8,429.54)  |
| Cost Recovery             | 70%               | 0%         | NA         | 0%         | 59%               | 67%               | (\$0.09)      |
| Lane Hours                | 9511.25           | 0          | NA         | NA         | 9511.25           | 9085.5            | \$425.75      |
| Revenue / Lane Hour       | \$8.77            | NA         | NA         | NA         | \$8.77            | \$11.35           | (\$2.58)      |
| Cost / Lane Hour          | (\$12.45)         | NA         | NA         | NA         | (\$12.45)         | (\$13.67)         | \$1.22        |
| Net Income / Lane Hour    | (\$3.68)          | NA         | NA         | NA         | (\$3.68)          | (\$2.32)          | (\$1.36)      |

## FY 2025-2026 July-December Profit and Loss Summary

| Revenue                   | ESAC               | Plunge     | Hilltop          | Admin       | Total Actuals      | Forecasted         | Variance      |
|---------------------------|--------------------|------------|------------------|-------------|--------------------|--------------------|---------------|
| Permit Group              | \$208,804          | \$0        | \$0              | \$0         | \$208,804          | \$217,988          | (\$9,183.43)  |
| Instructional Programming | \$50,778           | \$0        | \$0              | \$0         | \$50,778           | \$77,775           | (\$26,997.31) |
| Drop-In Programming       | \$112,476          | \$0        | \$12,377         | \$0         | \$124,853          | \$135,449          | (\$10,596.11) |
| Other Revenue             | <u>\$8,607</u>     | <u>\$0</u> | <u>\$0</u>       | <u>\$0</u>  | <u>\$8,607</u>     | <u>\$0</u>         | \$8,607.00    |
| Total Revenue             | \$380,665          | \$0        | \$12,377         | \$0         | \$393,042          | \$431,211          | (\$38,169.86) |
|                           |                    |            |                  |             |                    |                    | \$0.00        |
| Expense                   | ESAC               | Plunge     | Hilltop          | Admin       | Total              | Total              |               |
| Employee-Related          | (\$321,731)        | (\$10,309) | (\$61,724)       | (\$114,914) | (\$508,678)        | (\$711,388)        | \$202,710.36  |
| Supplies & Services       | (\$47,716)         | (\$379)    | (\$764)          | \$0         | (\$48,859)         | (\$77,814)         | \$28,954.91   |
| Public Works              | <u>(\$133,741)</u> | <u>\$0</u> | <u>(\$2,867)</u> | <u>\$0</u>  | <u>(\$136,608)</u> | <u>(\$182,048)</u> | \$45,440.73   |
| Total Expense             | (\$503,187)        | (\$10,688) | (\$65,355)       | (\$114,914) | (\$694,145)        | (\$971,251)        | \$277,106.00  |
| Net Income                | (\$122,522)        | (\$10,688) | (\$52,979)       | (\$114,914) | (\$301,103)        | (\$540,039)        | \$238,936.14  |
| Cost Recovery             | 76%                | 0%         | 19%              | 0%          | 57%                | 44%                | \$0.12        |
| Lane Hours                | 38786.75           | 0          | NA               | NA          | 38786.75           | 35997.5            | \$2,789.25    |
| Revenue / Lane Hour       | \$9.81             | NA         | NA               | NA          | \$9.81             | \$11.64            | (\$1.82)      |
| Cost / Lane Hour          | (\$12.97)          | NA         | NA               | NA          | (\$12.97)          | (\$20.70)          | \$7.73        |
| Net Income / Lane Hour    | (\$3.16)           | NA         | NA               | NA          | (\$3.16)           | (\$9.07)           | \$5.91        |